

HOW TO INFLUENCE FRIENDS



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The book has seven major parts on how to make friends and influence other people. About Author Dale Carnegie: Dale Harbison Carnegie (Spelled Carnagey till 1922) penname Dale Carnegie was an American writer and lecturer. He developed courses in self-improvement, interpersonal skills, public speaking, salesmanship and corporate training. His first and most famous book How to Win Friends & Influence People published in 1936.

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How to Win Friends and Influence People by Dale Carnegie

This is an incredible book. I've heard people mention it for years and years and thought the idea of it was so stupid. The way some people talked about it made it seem like it was a book for scoundrels or for socially awkward people.

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How to Win Friends Influence People Dale Carnegie

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bol.com How to Win Friends and Influence People Dale

Dale Carnegie (1888-1955) was een Amerikaanse schrijver. Zijn bekendste werk is Hoe je vrienden maakt en mensen beïnvloed (How to win friends and influence people) die voor het eerst verscheen in 1936.

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